“Making your corporate aircraft ownership experience a smooth flight.”
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Air Rutter International has been offering aircraft management and executive charter services internationally since 1994. Our business focuses on providing the highest level of service in aircraft charter, aircraft management, aircraft sales, acquisitions, fixed base operations and jet fuel sales. In all aspects of our operation, our goal is to exceed every client’s expectations.

Air Rutter International’s team can manage your aircraft anywhere in the world, overseeing all maintenance and operational details wherever you need them. Additionally, we have two facilities at your disposal in Long Beach, California, at the Long Beach Airport and Farmingdale, New York, at the Republic Airport. The Long Beach Air Center, also part of the ARI family, is a full-service FBO and offers a 28,000-square-foot hangar to house managed and chartered aircraft.

Presently, we manage an extensive fleet of jet aircraft from large to mid and small sizes, including Gulfstream G-IVs and Challenger 601s. Air Rutter International’s executive team is highly skilled in all aspects of aircraft management and charter, accumulating years of hands-on experience. Our team has established close business relationships throughout the United States and around the world. Regardless of the destination or the aircraft, every client we work with has the full support of Air Rutter International.

Our company has been a National Business Aircraft Association (NBAA) member since its inception, and is approved by the leading independent safety audit firm, Aviation Research Group/US (ARG/US). By exceeding standards for safety history and crew experience, the company has achieved an ARG/US Gold rating.
Air Rutter International understands that corporate aircraft are valuable assets that need to be wisely and efficiently managed. Our company offers management services that provide owners with professional, turnkey guidance to guarantee a successful ownership experience. It’s designed to allow owner control without the day-to-day responsibility associated with aircraft ownership.

From operations to maintenance arrangements, from crew selection to training and dispatch, Air Rutter International handles the technical and administrative details. Whatever you need—be it a special arrangement, unusual schedule, ground transportation, international handling or landing permits—our team will manage it. To keep you abreast, Air Rutter International supplies comprehensive management statements itemizing aircraft utilization, expenditures and charter revenues.

We offer various levels of programs, ranging from all-inclusive management to customized management that allows you to choose the features and benefits that suit your unique requirements.

“A turnkey solution to your corporate aircraft ownership experience.”
Entering into an aircraft management agreement with Air Rutter International affords you immediate utilization of a full service flight department. All aspects of aircraft operation and maintenance are contained in the management agreement, including crew selection and training, flight scheduling, dispatch, flight following, maintenance coordination, charter sales and accounting. We also offer additional fee services, such as aircraft purchase, consultation, aircraft leasing, pre-purchase inspections and marketing of previously owned aircraft. We know what it takes to manage an aircraft, and our program has achieved an excellent reputation for reducing your operating costs while relieving you of the rigors of managing an aircraft.

Each month, you'll receive a management statement detailing all aircraft activity, incurred costs and charter revenue. Our operations, maintenance and accounting managers will work with you one-on-one to answer any questions that arise and ensure your complete understanding of the management statement. The comprehensive monthly report will also include copies of all invoices related to the aircraft.

“We know what it takes to manage an aircraft, and our program has achieved an excellent reputation.”
CREW SERVICES AND TRAINING

As the aircraft owner, you are always in control of who flies your plane. Air Rutter International is fully prepared to handle the day-to-day management of your flight crew or we can leave it in your capable hands—we’ll manage the crew at any level you desire.

Rest assured, Air Rutter International selects only the most qualified pilots with extensive flight experience. For your aircraft, we will screen and identify crew members, from pilots to cabin attendants, for your consideration, and you will have final approval for all recommended individuals. We’ll handle flight scheduling, vacation and sick days. Should an aircraft have a preexisting flight crew, we will work with them and train them in our policies and procedures to ensure a cohesive working relationship.

Once selected, pilots are required to complete our comprehensive in-house curriculum conducted by our Chief Pilot and Director of Operations, as well as FAA required training. Company indoctrination classes include intensive review of company policies and FAA regulations.

Pilot training is included as a budget expense in your management contract. Aircraft systems training and simulator training will be conducted at FlightSafety and CAE Simuflite. Captains will fly up to two check rides each year, conducted either in a simulator or aircraft. If your aircraft has a flight attendant, they will be trained to provide comprehensive in-flight service and schooled to handle emergencies.

All pilots will receive required First Class physical examinations and participate in the FAA’s required drug and alcohol screening programs.

“We select only the most qualified pilots with extensive flight experience.”
MAINTENANCE

Air Rutter International follows manufacturers’ recommendations and subscribes to computerized maintenance tracking programs. All scheduled and unscheduled aircraft maintenance is supervised by our Director of Maintenance, and performed by our staff or a qualified outside vendor. Heavy maintenance is arranged with the aircraft manufacturer or major service centers and is monitored by our personnel.

Work performed by Air Rutter International is billed on an hourly basis as performed by the technician. Aircraft parts are purchased under our fleet discount plan. Consideration is given to price and availability to ensure the timely departure of every flight.

Air Rutter International conducts a conformity inspection on all new aircraft to our fleet to ensure that its condition and equipment, as well as its maintenance status, allow it to be operated legally and safely under FAA regulations. Any deficiencies will be brought to your attention and we will obtain bids and supervise the accomplishment of each specific task, per your approval.

SCHEDULING AND DISPATCH

Air Rutter International maintains 24-hour scheduling and dispatch. All trip details are handled by our dispatch department and coordinated with the owner or appropriate office personnel. Charter flights are scheduled only after obtaining owner approval.

Information concerning flight times, airports, fixed base operators, international requirements, weather, catering, ground transportation and hotels is available through the dispatch office. We act as your personal flight department and are flexible and responsive to your aviation needs. Our extensive contacts around the world provide direct handling, eliminating third-party charges—saving owners as much as 50 percent on international fees.

Flights are closely tracked and precise arrival times are available upon request. Extreme care and individual attention is given to flight preparation and special requests.

INSURANCE

Air Rutter International’s crew qualifications, safety record and fleet size have resulted in some of the lowest rates on our comprehensive aircraft insurance policy. Underwritten by AIG, our coverage limits, terms and conditions are broader than most aviation policies. Additional insurance is arranged when necessary to meet requirements for charter operations.
FUEL

Air Rutter International lowers your operating costs by obtaining reasonably priced fuel. We have a dedicated fuel buyer based in Long Beach. This individual looks at every trip to plan the fuel purchases to ensure that at all times you are getting the best possible fuel price at each airport visited. The high volume of fuel purchased at our fixed base operation—the Long Beach Air Center—in California and our facility in Farmingdale, New York, enables us to pass on substantial savings to our aircraft owners. Fuel can often account for 70 percent of your direct operating cost. Additionally, flight crews are directed by flight dispatch where to purchase contract fuel to ensure the lowest costs.

AIRCRAFT STORAGE

Air Rutter International will either store your aircraft in one of our facilities or arrange to hangar your aircraft at your preferred base of operation. Office space and storage space for parts and equipment will also be arranged. Your specific space requirement will be reflected in the quoted cost.

Aircraft tow service and electrical power units will be provided. Our personnel will position your aircraft before and after each flight from its operating base. They will also be available to assist with luggage and ground transportation. When requested, hangar storage for your aircraft will be arranged when it is away from its home base.

CLEANING AND STOCKING

Air Rutter International has dedicated personnel to maintain the appearance of your aircraft. Exterior and interior cleaning services, including upholstery and carpeting, are available to keep your aircraft looking top-notch.

Larger aircraft will have an assigned flight attendant who will be responsible for stocking your plane. We maintain a supply of crystal, china, flatware, linens and paper goods, snacks, wine, beer and liquors for the galley. If you have a special request, we’ll take care of you.

ADDITIONAL PROFESSIONAL SERVICES

Air Rutter International’s services go well beyond aircraft management and charter. Based on our experience, we have also established programs that include aircraft sales, aircraft budget and analysis, as well as aircraft acquisition consulting. Whatever your business needs, Air Rutter International has you covered.
CHARTER MANAGEMENT PROGRAM

As important a decision it is to choose an aircraft, it is equally important to choose a management company. Air Rutter International is not the largest management company that you could choose, however, we are the best. We feel that as a smaller operation, we can provide you and your company a more intimate and personalized service. We will cater to your needs and requirements. We will be flexible and are willing to change as needed to better serve you.

By chartering your aircraft, we are able to offset some or all of the fixed costs associated with your aircraft. It enables you to generate revenue on your aircraft when it is not being used for business.

Air Rutter International’s charter program is structured to accommodate your needs as the owner by generating charter around your usage with your approval. You will have the opportunity to approve all charter trips prior to being booked. Once flown, we will provide scheduling, invoice preparation and guaranteed collection.

For each hour of charter flown, you are paid a fixed rate per flight hour, as designated in the management agreement. This income is summarized on the charter revenue statement included in your monthly management statement.

We have been very successful in offsetting owner fixed costs and even the cost of owner flying when the aircraft has been made available to us for charter operations. The charter management program is structured to accommodate your needs as an owner and offers significant benefits with no risk.
“Making your corporate aircraft ownership experience a smooth flight.”